

# Top 10 Reasons to Enroll with RealPage® Vendor Credentialing

And make us your number-one connection for building your business.

# **1. BUILD YOUR CLIENT BASE**

Increase your potential of being selected to serve any of our 300+ property management clients and other clients outside the industry.

 Our client users can search for and select new vendors from our database, by company name, city, state, zip or type of business (e.g., landscapers, electricians, plumbers, painters, etc.).

# 2. COMPETE WITH THE BEST

You will never compete for business with any competitor who may be unlicensed, uninsured or underinsured.

• We ensure that any other vendor within your same industry must meet the same licensing and insurance requirements that your company does in order to conduct business with our mutual clients.

# 3. SUBMIT THROUGH A ONE-STOP PORTAL

Use a single cloud-based portal to submit all necessary documents to conduct business for each of your clients.

 Your company can be set up to conduct business the same day by calling our customer service department or by submitting the necessary paperwork through your Vendor Credentialing portal.

# 4. MANAGE DOCUMENTS EASILY

A secure web interface provides a convenient way to easily manage, store and archive your insurance, professional license and W-9 documents for each of your Vendor Credentialing clients.

 If your company has already enrolled with another management company, you should have received a user ID and password for the Vendor Credentialing site.



# 5. WE WORK DIRECTLY WITH YOUR INSURANCE AGENT

We can work directly with your insurance agent, on your behalf, to help speed up the approval process for any of our mutual clients.

 Our staff provides the appropriate additional insured language and policy limits you need to become approved for our mutual client(s).

#### 6. APPROVAL ON A PORTFOLIO-WIDE BASIS

Reach an approved status for all of your customer's properties within your service location.

 We use a global approach to credentialing so that once you reach an approved status for your customer, you will be approved for all of their locations without the need for additional paperwork per property.

# 7. AVOID POLICY LAPSES

We help you stay on track with your insurance and licensing, year round.

 We will notify your company as well as your insurance agent(s) in advance of policy expirations. We will also notify you of upcoming license expirations.

### 8. GET SAME-DAY APPROVAL

Become a Credential Key Vendor and get same-day approval.

 The Credential Key program is a premium paid service that gives you preferred placement in a search engine used by hundreds of apartment communities each week. Once you are approved as our Credential Key vendor, you earn a "key" icon next to your name, giving you the ability to unlock same-day approval for your participating clients.

#### 9. ACCESS TO THE COMPATIBILITY INDEX

Our Compatibility Index enables you to determine if you meet a customer's insurance requirements prior to making a payment.

• This feature provides you an instant analysis of your insurance against your customer's requirements with the click of a button.

#### 10. ENSURE SUCCESS WITH LIVE SUPPORT

Live Customer Support is here to ensure your Vendor Credentialing program is successful.

 Our team can assist you with implementation, training and any vendor management-related questions. This includes ongoing support from start to finish to ensure your approval process runs smoothly.

